

Criteria	Descriptions	Maximum Points	Ordinance Source
Business Plan & Job Creation			
Ownership structure	including percent ownership for each stakeholder	1	1300.5(B)12-I
Organizational chart	please include name, position and job description	1	1300.5(B)12-II
Worker Training Program		1	1300.5(B)12-VI
Short term and long term goals and objectives		1	1300.5(B)12-VIII
Community outreach & education		1	1300.5(B)12-IX
Marketing, advertising, promotion	Minimization of Exposure to Minors List methods/type, and how to reduce chances of exposure to minors for each, including a budget.	3	1300.5(B)12-III
Tangible Capital Investment - Dollar Amount	Total investment, stated in dollar amounts and supported by factual data, which will directly benefit the City of Lansing, including all types of medical marihuana facilities. Consideration of whether facility is definite, feasible, or speculative.	5	1300.5(B)12-IV
Tangible Capital Investment - Own/Lease	Documentation demonstrating ownership or exclusive lease of provisioning center building by one or more stakeholders or applicant. Preference given to ownership.	3	1300.5(B)12-IV

Tangible Capital Investment - Supporting Material	The completeness and quality of the documentation which corroborates the financial figures provided for total capital investment	3	1300.5(B)12-IV
Financial Structure and Financing	Points awarded for evidence and explanation of the financial structure and financing for the proposed medical marijuana establishment(s) based upon (GAAP) general accepted accounting principles	2	1300.5(B)-VII
	LARA Pre-Qualification within 60 days of application filing	3	1300.08 E 1300.04(b) MCL 333.27402 (3) (a), (b), (c)
Plans to integrate grower facility with other establishments	Points awarded for evidence which documents ownership of licensed (or pending application for) medical marijuana grow operations within the City of Lansing.	4	1300.5(B)12-IX
Charitable plans and strategies	Contributions, stated financial commitments, and/or volunteer work supported by specific donation amount or value of volunteer work.	4	1300.5(B)12-XI

Job creation	Number of FTE (Full-time Equivalent) jobs at all provisioning center(s).	3	1300.5(23)
	Amount and type of other compensation - Healthcare	2	1300.5(23)
	Amount and type of other compensation - PTO (Paid Time Off)	1	1300.5(23)
	Amount and type of other compensation - Retirement	1	1300.5(23)
	Percent of employees earning over \$15 per hour.	3	1300.5(23)
	Projected annual budget and revenue based upon (GAAP) generally accepted accounting principles	2	1300.5(23)
	Number of additional jobs created within the City of Lansing at other medical marijuana facilities types (Grower/Processor)	6	1300.5(12)-V
Total - Business Plan/Job Creation	Incomplete plan will get zero points	50	

Financial Stability & Experience			
Sufficient Financial Resources	Based on the completeness and amount of court-ordered financial liability reported on the Financial Resources Litigation history form.	1	1300.6(5)
	CPA Attestation of Net Worth or Bank Statements Supporting Initial Start-Up and Operating Costs	3	1300.05(b)(12)vii 1300.05(b)(22) 1300.06(5) MCL333.27402 (3)(a)
	LARA Pre-Qualification within 60 days of application filing	3	1300.08 e MCL333.27402 (3)(a)
Business Experience	Combined stakeholder history of success in owning/operating a relevant business or businesses in the City of Lansing.	1	1300.5(8) 1300.06(5)
	Combined stakeholder history of success in owning/operating a relevant business or businesses	1	1300.5(8) 1300.06(5)
	Combined stakeholder history of success in owning/operating a medical marijuana business or businesses.	1	1300.05(b)(8) 1300.06(b)(5)
Total - Financial Stability & Experience		10	

Land Use			
Impact on neighborhood	Surrounding Neighborhoods: Distance between residential zoned areas and applicant's provisioning center.	7	1300.6B(2)
	Surrounding Neighborhoods: Density of Provisioning Centers surrounding the applicant's proposed location.	7	1300.6B(2)
Plan to keep traffic out of neighborhoods	Review of location site and any plan(s) the applicant has provided which would minimize the traffic and parking impact on nearby neighborhoods.	3	1300.6B(2)
Resident safety	Security Plan Review to ensure compliance with the Ordinance	3	1300.6B(2) 1300.05 (b) (14)
Total - Land Use		20	

Outreach, Physical Improvements, Etc.			
Planned outreach	Plan to meet with neighborhood organizations, business association, crime watch, and other neighborhood organizations to provide contact information for questions, concerns, etc.	1	1300.6B(3)
Improvements made or proposed to building	Plan to make improvements to building and property. Applies to both those that own and those that lease building. Please supply documentation to support costs of improvements.	3	1300.6B(3)
Plan to minimize/eliminate traffic	Any plan(s) the applicant has provided which would minimize the traffic and parking impact on nearby neighborhoods.	1	1300.6B(3) 1300.09(i)
Plan to minimize/eliminate noise	Any plan(s) the applicant has provided which would minimize or eliminate the impact of increased noise on nearby neighborhoods. Please document in budget of expenditures.	1	1300.6B(3) 1300.09(i)
Plan to minimize/eliminate odor	Any plan(s) the applicant has provided which would minimize or eliminate the impact of increased odor on nearby neighborhoods. Please document in budget of expenditures.	4	1300.6B(3) 1300.09(i)
Total - Outreach		10	

Applicant/Stakeholder History			
Applicant/stakeholders record of acts detrimental to security, safety, morals, good order, general welfare	Applicant obtains LARA Pre-Qualification within 60 days of application filing.	2	1300.6B(4) MCL 333.27401, .27402 & .27405
	Demonstration of regulatory compliance.	5	1300.6B(4)
	Based on the completeness and specific litigation reported on the Morals, Good Order and General Welfare Litigation history form.	3	1300.6B(4)
Total - Applicant/Stakeholder History	Will get zero points if found to have violated 2016 Ordinance #1202 Moratorium.	10	
Total Points		100	
If information found in the application or review is determined to make the applicant ineligible for approval by the State of Michigan, then the application would be removed from consideration.			